

OFF-SITE

DATA

PROTECTION



Without
the Data,
There is No
Recovery.

IRON MOUNTAIN: UNCOMPROMISING LEADERSHIP IN DATA SECURITY

Iron Mountain Off-Site Data Protection (formerly Arcus Data Security) is the industry's leading provider of complete solutions for vaulting and protecting your corporate backup data off premises. Our services range from secure, convenient data transport and off-site vaulting of backup data to complete disaster recovery support services. With Iron Mountain you're assured of uncompromising leadership in data security.

Choose from a flexible range of Iron Mountain services that reflect your unique needs for backup data protection, rapid restoration, and process discipline. We offer an unmatched infrastructure of more than 50 state-of-the-art facilities, hundreds of screened, trained professionals, hundreds of trucks and aircraft – and an unwavering commitment to ensuring the safety, integrity, and availability of your data if disaster strikes.

OFF-SITE VAULTING SERVICES – Take advantage of our complete facilities, expertise, and service to physically transport, protect, and vault your valuable backup data. We customize our service to accommodate your media type and backup routines through structured, disciplined processes and provide immediate access and timely restoration if disaster strikes.

ELECTRONIC VAULTING SERVICES – Our unique backup service lets you continuously transmit your critical data to one of our secure locations. This ensures that the backup data you restore is more current than traditional full-file and batch backup solutions.

LIBRARY TRANSITION SERVICES – Iron Mountain Off-Site Data Protection can help you plan and physically move your data center tape library. We'll come to your current location, inventory your tape library, pack it, protect it, transport it to your new site, unpack it, inventory it, and help you establish operations at your new site.

DISASTER RECOVERY SUPPORT SERVICES – We'll help you before, during, and after disaster strikes with recovery planning, consulting, testing, analysis, and hotsite staffing.

DATA PRODUCTS – As a full-service provider, we can provide you with media, racks, and other data center products with easy ordering and convenient delivery.



THE TRUSTED GUARDIAN

Are you ready for the unexpected? Natural disasters, civil unrest, even lengthy electrical interruptions or employee sabotage can all wreak havoc on your data center – and put your business in jeopardy. Unplanned outages and lost data can cost you hundreds of thousands of dollars in lost revenue and productivity in all areas of your company – as well as lost customers, declining investor confidence, and embarrassing PR fallout.

However, designing, building, and staffing an entire infrastructure for data backup and recovery can be a high-cost, high-risk proposition, too – one that distracts your enterprise from its true mission. And with an internal backup/restore infrastructure, your data is still vulnerable to employee error, subterfuge, or sabotage. That's why experts recommend that you outsource the duties and responsibilities of backup data protection to a trustworthy partner. If disaster strikes, you don't want to go it alone without the experience or assistance of a skilled team of professionals.

How can you protect yourself from the unexpected? Turn to Iron Mountain. For more than 50 years, we've been the trusted partner in records management and information protection. We are the world's leading guardian of corporate data assets, providing an unmatched suite of off-site data vaulting and protection, disaster recovery, and business continuity services. We help companies like yours store, safeguard, and – when disaster strikes – retrieve and deploy their electronic data assets.

Reduce your risk exposure – trust Iron Mountain.

A TEAM OF DEDICATED, TRAINED SECURITY PROFESSIONALS

Your data is the lifeblood of your company – keeping it safe and accessible at all times is a non-negotiable requirement for the success of your enterprise. The greatest risk to that data is people. That’s why we have an extensively screened, rigorously trained team of data security professionals. Our procedures and policies – revised and refined through time and experience – all meet or exceed industry standards for security. You’re entrusting your data to the industry’s most reliable team of professionals. We know what we’re doing and we care deeply about it.

REDUCING THE RISKS: WITHOUT THE DATA, THERE IS NO RECOVERY

Every aspect of Iron Mountain’s solutions for off-site data protection – from facilities design and employee recruitment to strategic partnerships and deployment of leading-edge technology – is designed with one goal in mind: reducing or eliminating risks to your data.

We’ve built more than 50 dedicated, secure, environmentally controlled facilities across the United States that provide unmatched data protection and security. All are carefully sited away from flood plains, high-crime areas, industrial railroad lines and other potential hazards. They feature uninterruptible power supplies (with local backup generators), non-combustible construction, gaseous fire-protection, and sophisticated access-control security systems.

As a result, your data resides in the safest possible physical environment to ensure its protection from corruption, contamination, or exposure.



THE ONLY SURE WAY TO PROTECT YOUR DATA IS TO MOVE IT:

- ▲ **OFF-SITE** – Your data needs to be in a secure facility in the event of a natural or man-made disaster. Iron Mountain accommodates your preferred backup routines, schedules, policies, and processes.
- ▲ **OFF-LINE** – Even secure networks can be vulnerable to data corruption.
- ▲ **OUT-OF-REACH** – Keep your data away from a disgruntled employee who could sabotage your critical information in seconds.
- ▲ **ON-TIME** – You need to back up and protect your data quickly. That minimizes your risk exposure by reducing the amount of data to restore if disaster strikes. When you need to restore, we get your data to where you need it – when you need it.



UNPARALLELED RESOURCES FOR OUTSTANDING RESPONSIVENESS

Backed by the stable resources of a billion-dollar, publicly traded company, Iron Mountain is the only off-site data protection services provider with national coverage. We maintain vaulting facilities strategically located near all major disaster recovery hotspots, a company-owned fleet of 400 customized, environmentally controlled, unmarked trucks and vans, and priority access to a wide range of chartered aircraft.

This network of resources means we can guarantee fast emergency responses – any time of any day – to ensure rapid access to your data. Iron Mountain is at your beck and call 24 hours a day, 365 days a year.

EXPERIENCE YOU CAN RELY ON

Whether it's preventing or responding to a crisis, our core competence in and focus on electronic data protection and disaster recovery services means you have an experienced partner you can rely on. We've participated in more than 150 declared disasters, thousands of disaster-recovery tests, and more than 1,000 media-library relocations. Our successful track record with more than 25,000 customers is your assurance that your business can continue in the face of disaster.

When the unthinkable arises, you're not on your own. You can consult with and draw on the full resources of a trained, experienced team to help you navigate through the crisis to a satisfactory conclusion.

IRON MOUNTAIN: ACCOUNTABILITY, PROFESSIONALISM, INNOVATION

Given the critical nature of off-site data protection, you need a stable, reliable partner with a proven track record of accountability and professionalism.

Our time-tested processes and systems infrastructure include barcode tracking of media, a media database, and reporting to ensure accountability and provide an audit trail of every piece of media. For access and control of off-site backups, our process-management software gives us immediate status reporting and administrative control. Iron Mountain's leadership stems, in part, from a commitment to continuously improving our internal resources and infrastructure. Our software is the envy of the industry – and we're determined to make it better. Our team of dedicated IT professionals continues to develop next-generation solutions to further improve our services.

**WITH IRON MOUNTAIN,
YOU CAN REST ASSURED:
WE'RE READY TO GROW WITH
YOU AS YOUR OFF-SITE DATA
PROTECTION NEEDS EXPAND.**



PEACE OF MIND FOR YOUR DATA – AND YOUR BUSINESS

You need to eliminate unnecessary risks to your backup data by vaulting it off premises. But you don't need to invest in all of the staffing and infrastructure yourself. Partner with Iron Mountain – the company that's been synonymous with protecting corporate information and electronic data for more than 50 years.

To find out more, visit our Web site at www.ironmountain.com.



Off-Site Data Protection

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